

### THE CONCEPT

The networking event for luxury hospitality and highend residential projects .

185 hotel chains, construction companies, investors, procurement companies, project managers, architects and interior designers, manufacturers and craftsmen gathered together for 48 hours to meet the decision-makers in their markets.

A precise identification between supply and demand for targeted meetings based on strict selection criteria.

Face-to-face meetings and informal moments follow one another for quality networking.

## BENEFITS AND SPECIFICITIES

A disruptive, limited in number, human-sized event.

100% networking

A single venue and time to encourage networking between all.

The only event that brings together the entire value chain of the hotel industry.

### AN EVENT THAT ADDRESSES TWO TOPICS:

# hostys connect

## 1/ INVESTMENT AND DEVELOPMENT

Operators and investors meet to develop their projects in an extremely favourable context for networking.







#### SPECIFIERS AND PROJECT HOLDERS

Interior designers, architects, hotel groups, hotel chains, procurement companies, project management companies and construction companies...

Selection criteria: each participant must hav at least one renovation or construction project of a luxury hotel, private residence, resort or yacht worldwide and be a decision maker.

#### SUPPLIERS AND MANUFACTURERS

2/ RENOVATION AND WORKS

Manufacturers of furniture, lighting, floor and wall coverings, tableware, air conditioning, bathrooms, decoration, heating, painting, technology... and craftsmen with exceptional know-how. From unique pieces to rich catalogue offer.

# LOCATION OF THE PROJECTS

Europe, Middle East, Africa, Asia, USA and South America Projects: boutique hotels, 4 and 5\* hotels, palaces, residential, yachts, luxury retail...



#### Some testimonials from Buyers and Suppliers who have attended Hostys Connect

I wanted to tell you what a meaningful and productive conference that was! I met lots of people I will stay in touch with, and also saw lots of products I hope we can put on projects in the future. I was able to meet international hotel investors which was really great and I feel like I made some good connections.

Anita Summers

Principal. The Johnson Studio at Cooper Carry. (Atlanta-USA)

What a success, what a perfect organisation and what good and rich moments you offered us! I came back from Nice full of enthusiasm, full of great ideas and above all very inspired. The human element was at the heart of all concerns. Céline Moscheni-Tournaire CEO, Agence MOHA (France)

The suppliers at Hostys Connect were an interesting mix. As a practice we like to understand new and innovative products and suppliers so again a great way to meet some old contacts and make some new. Thanks again for including Purcell in this exciting and very well organised and managed event. Theo Manzaroli BA(Hons) DipArch RIBA Partner – Purcell

Thank you all so much for a fantastic event, I was really blown away by your attention to detail and set up. A brilliant event that was fun but also very useful for business! Tina Norden Partner, Conran and Partners (United Kingdom)

Great product discoveries that we wouldn't have made otherwise. There are so many brands on the market and we don't always take the time to go to showrooms or have these meetings. Similarly for designers, we're considering a collaboration with a studio that I wouldn't necessarily have heard of without Hostys Connect.

I knew some of the designers and some of the suppliers, but it was the people behind the products that sometimes made the difference - just passionate people!

In the Hostys context, conversations with investors have taken on a more human dimension, which I've really appreciated.

Sophie Borel

Project Manager -Cheval Collection

Thank you so much for an inspiring, gratifying and exhausting few days. It was really great to meet and catch up with so many likeminded folks from the same industry.

Fantastic event, flawlessly executed.

Stuart McLauchlan

Director of Architecture, SHH ARCHITECTURE & INTERIOR DESIGN (United Kingdom)

I would like to thank you very much for this discovery and your invitation: a very good discovery, excellent and important meetings for tomorrow, superb meetings with suppliers, remarkable organisation.

This event is really 5\* and of great use to us for the months to come Stéphane Personeni,

General Manager, Lily Of The Valley

It was a great discovery on my part, allowing for efficient and relevant meetings in a very friendly atmosphere, all in a very relevant environment. A very big congratulations for the efficiency and impressive professionalism of your organisation, all behind a permanent smile! Yann Bloch General Manager, Emerige Tertiaire (France)

I was delighted to have taken this time for intense and rich exchanges, among a crowd of very qualitative participants. Bravo for the format and your flawless organisation! Elodie NOËL Vice President Design & Technical Services – D&TS Southern Europe, Accor (France)

Thank you for these beautiful meetings and these good moments and congratulations for the organisation Dominique Ozanne President, Hova Hospitality (France)

I was able to take the time to discuss with those I already know and meet too often between two conferences during the year, but also to meet new colleagues, suppliers and interior designers with whom I will enjoy working. These few days have certainly saved me time for the coming months.

Congratulations on your efficient organisation and your unfailing kindness. Solenne Ojea-Devys

General Manager, Okko Hotels (France)

Thank you so much this was a great event meeting some lovely designers, suppliers and hoteliers. You chose a great selection of like minded people and it was great to share our thoughts.

Sallyanne Holmes Design Director, Holmes Interiors (United Kingdom)

I would like to thank you sincerely for these few days spent at Hostys, the meetings were very enriching and the setting idyllic. Congratulations on your organisation. Nadège Ryan Operation Director, Adresses Hôtels

I just wanted to tell you what an amazing event you managed to put together and how much I admired your seamless teamwork. Bravo! Everyone really shared the same positive warm and welcoming spirit. Alex Kravetz Principal & Creative Director, Alex Kravetz Design (United Kingdom)

Hostys Connect is a perfectly organised event, which makes our participation all the more enjoyable in terms of both form and content, with many wonderful meetings. Arthur JAEGER Development Director, Cycas Hospitality (France)

I just wanted to thank you and your team for an amazing conference. I met fantastic new resources and some great designers. Francis Nicdao Principal & Chief Creative Officer, Pembrooke & Ives (New York)

I particularly appreciated the professionalism and conviviality of this event. These two days allowed me to meet quality, operational professionals and to build relationships that very quickly led to realizations. The success of this event is the result of the work of Yumna Chabrol and Jenny Bachelot who are carrying this project with enthusiasm and a constant concern for efficiency for all stakeholders.

It goes without saying that we will be present at the next edition as we are convinced of its usefulness for the development of our business.

Jose Zaraya

President, Eternam (Cyrus Group) (France)

My participation in Hostys Connect was a very enriching experience. In addition to the perfect organization that allowed me to effectively take advantage of these 48 hours, the panel of participants, hotel investors and suppliers present was very interesting. This event allowed me to see and discover first-rate speakers in the hotel industry.

**Bertrand Pulles** 

Managing Partner, Extendam (France)

My beautiful surprise of the year! A surprising show, in a good way, in a very good way even. Surprising by the diversity and quality of the participants; surprising by the efficiency and the rhythm of the organizers who allow you to "see" the market in two days; surprising finally by its conviviality and its relaxation.

Xavier Anthonioz

Président 123 Investment Managers (France)

The suppliers I met were of an exceptionally high standard. It was a rare opportunity to meet new craftsmen who are true artists in their field and people who have such a love for their craft. They have obviously been selected with great care and knowledge. In the coming weeks I will be contacting these suppliers to discuss how we can work together in the future. I also enjoyed meeting other professionals in our sector - the supplier meetings were a great way to get more information about our European contemporaries. It was time very well spent. Thank you for your hospitality and your tireless energy in bringing everyone together so that we were all in the right place at the right time!

Senior FF&E Designer, GA Design (United Kingdom)

Yumna and Jenny did an amazing job in organising this event. Thanks to them, I was able to meet some very nice people and I came away immensely inspired. I had the pleasure of exchanging ideas with amazing suppliers. Having the opportunity to meet potential clients is also extremely motivating, lots of discussions to start.

Leo Sentou

Senior Interior Designer, Finchatton (United Kingdom)

For a first participation in a networking event I will remember a very good cast of high quality suppliers and a very professional but nevertheless cheerful organisation.

A great opportunity to discover companies with exceptional skills in a short time and a pleasant environment.

Claire Mabon Senior Design Director, Principal PIERRE-YVES ROCHON (France)

Hostys provided us with the opportunity to meet a very productive panel of suppliers/buyers. We particularly appreciated the business meetings and the many opportunities to make new contacts. Sybille de Margerie

CEO, Sybille de Margerie Interior (France)

I would like to thank you sincerely for our participation and congratulate you once again on the organisation of this very fine edition of Hostys. As I've already told you, for a group like ours that is in a strong development phase, this (intense!) meeting, with its many exchanges between colleagues, investors, suppliers and architects of the highest quality, is a considerable time-saver - very inspiring - which I'm sure will lead to real added value in the form of future collaborations resulting from these wonderful meetings. All this in a very pleasant setting that contrasts with traditional trade fairs. David Dellery Investment Director EODEN

Thank you both, our first HOSTYS was a great experience. We made some wonderful encounters that we are sure will lead to fruitful collaborations. Valérie BEAUFOUR co-CEO & co-Owner Charles Paris

We would like to thank you for this very professional organisation. We have made some wonderful professional and human encounters.

Marie-Olivia de Fougeroux Commercial Director Pierre Noire Thank you again for allowing us to participate in this wonderful event; it was remarkably well organised and very interesting from a professional point of view.

Paul Silvera, Managing Director, Silvera