



2016 ROME
27 - 29 NOVEMBER



THE LUXURY HOSPITALITY & CONTRACT B2B NETWORKING EVENT

COMMITMENTS AND GUARANTEES HOSTYS CONNECT

The buyer commits to :

- Attend the event or be replaced by a decision-maker of his company
- Have one or more refurbishment or construction projects to be delivered at least 6 months after the meeting and to be looking for suppliers for these projects
- Attend all the meetings
- Answer any mail or phone request coming from a supplier attending the event
- Communicate to the organizer the name of the person replacing him in the company in case he leaves the company within a year after the event

The supplier commits to:

- Assist to entire duration of the event and to all the meetings
- Be represented by a decision maker of the company
- Have products targeted for the contract and luxury hospitality market
- Propose new products and solutions
- Highlight the ability of the company to propose bespoke solutions (if appropriate)
- Answer any requests coming from a buyer after the event with clear and detailed prices, quotations and delivery time